

Holly Gray, Mayor Pro-Tem
David Brundage, Councilmember
John Pullen, Councilmember



Brian Darby, Councilmember
David Thompson, Councilmember
Ernie Adams, Councilmember

ROANOKE CITY COUNCIL AGENDA BUDGET WORKSHOP

**AUGUST 4, 2026
6:30 PM
500 S OAK ST
ROANOKE, TEXAS 76262**

**The Roanoke City Council Budget Workshop will be held in Room #132
(1st Floor - Community Room)**

A. CALL CITY COUNCIL TO ORDER

Invocation and Pledge of Allegiance

B. PUBLIC INPUT

This item is available for citizens to address the City Council on any issues that are not the subject of a public hearing. No action by law may be taken on the topic. The presiding officer reserves the right to impose a time limit on this portion of the agenda. In order to provide the highest quality audio, all speakers need to speak at the podium.

C. NEW BUSINESS

1. Overview and discussion of the proposed City of Roanoke Operating and Capital Budget for Fiscal Year 2026-2027, including the Roanoke Economic and Industrial Development Corporation (Type A) fiscal Year 2026-2027 Annual Budget.

D. ADJOURNMENT

CERTIFICATION

I certify that the above notice was posted at City Hall, 500 South Oak Street, Roanoke, Texas, on Tuesday, July 28, 2026, by 5:00 pm, in accordance with Chapter 551, Texas Government Code.



AGENDA FOR THE MEETING
OF THE ROANOKE CITY COUNCIL

August 4, 2026
Page 2 of 2

Lindsay Rawlinson, City Secretary

*Any person planning to attend this meeting that may require auxiliary aids or services should request accommodations two (2) days prior to the meeting by calling (817) 491-8152. **BRaille IS NOT AVAILABLE.**

A public wireless network is now available in the Council Chambers for use during meetings. It is available from 7am to 11pm Monday thru Friday. The name of the network is: COR-Guests



AGENDA ITEM

TO: Mayor and City Council

SUBJECT: Proposed FY27 Operating & Capital Budget

MEETING DATE: August 4, 2026

DEPARTMENT: Finance

ITEM SUMMARY:

Roanoke staff will present an overview of the City Manager's Proposed FY27 Operating & Capital Budget as well as the FY26 3rd Quarter Financial Report.

INFORMATION:

STAFF RECOMMENDATION:

SPECIAL CONSIDERATION:

FINANCIAL CONSIDERATION:

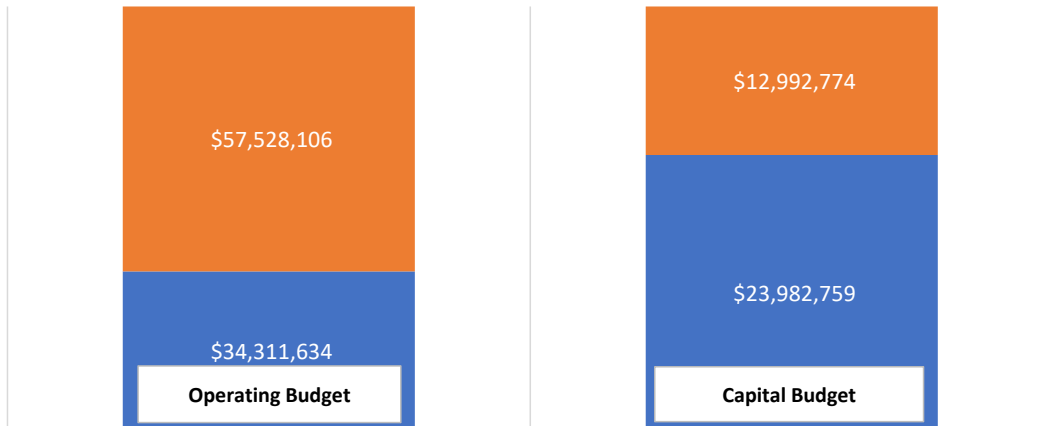
ATTACHMENTS:

1. Q3 FY26



Staff Financial Report - Third Quarter 2026

BUDGET PROGRESS

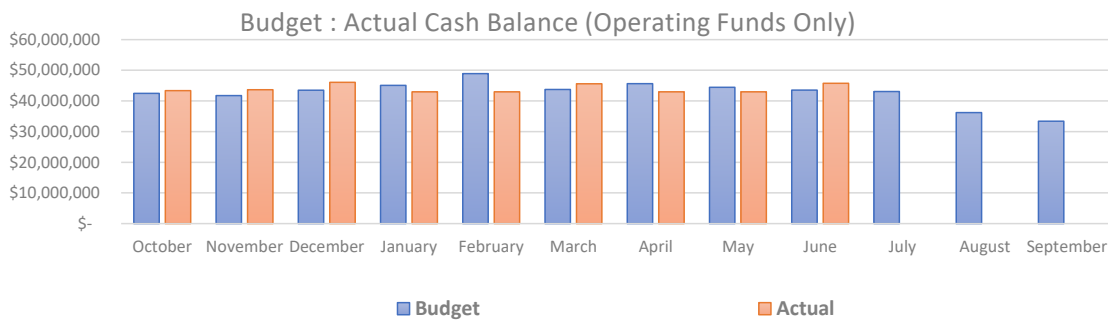


Staff Financial Report - Third Qtr 2026

YTD Consolidated Operating Funds Snapshot

75.0% of the year has been completed.	Budget 2025	YTD 2025	Budget 2026	YTD 2026
Beg. Balance	\$ 49,445,219	\$ 49,445,219	\$ 42,971,349	\$ 42,971,349
Operating Revenues	\$ 70,680,893	\$ 62,106,682	\$ 81,087,472	\$ 60,315,550
Operating Expenses	\$ 83,546,417	\$ 55,605,526	\$ 91,839,740	\$ 57,528,106
Surplus/(Deficit)	\$ (12,865,524)	\$ 6,501,156	\$ (10,752,268)	\$ 2,787,444
Ending Balance	\$ 36,579,695	\$ 55,946,375	\$ 32,219,080	\$ 45,758,793

*The city has planned for a large use of operating cash for non-recurring capital projects. This is why the FY25 and FY26 budgets show large deficits.



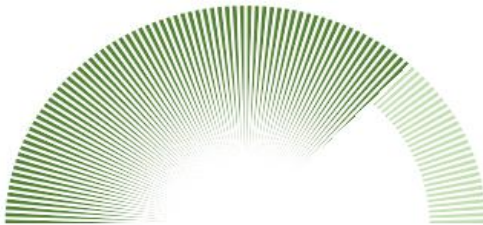
Operating Fund	YTD Revenue	YTD Expenses	Surplus/(Deficit)	YTD Fund Bal
General Fund	\$ 29,747,441	\$ 27,951,573	\$ 1,795,868	\$ 18,884,609
Debt Service	\$ 8,913,142	\$ 2,351,433	\$ 6,561,709	\$ 6,734,517
Water/Wastewater Fund	\$ 10,045,173	\$ 12,278,601	\$ (2,233,428)	\$ 6,543,288
Water Utility	\$ 5,373,159	\$ 4,486,904	\$ 886,255	
Sewer Utility	\$ 4,672,014	\$ 3,798,562	\$ 873,452	
Use of Balance	\$ -	\$ 3,975,000	\$ (3,975,000)	
Hotel/Motel Fund	\$ 73,555	\$ 111,850	\$ (38,295)	\$ 154,807
Special Events	\$ 849,604	\$ 1,280,949	\$ (431,345)	\$ 29,829
REIDC Sales Tax Fund	\$ 5,662,519	\$ 8,367,329	\$ (2,704,810)	\$ 9,293,498
CCPD	\$ 5,024,116	\$ 5,186,369	\$ (162,254)	\$ 4,118,245
All Operating Funds	\$ 60,315,550	\$ 57,528,106	\$ 2,787,444	\$ 45,758,793

Operating Funds	YTD Balance	% of Total	Category (Restricted/Reserved)
Operating Reserve	\$ 25,072,696	55%	Reserved for Contingency
Legally Restricted	\$ 9,752,285	21%	CCPD/HOT/REIDC Cash
Available	\$ 10,933,812	24%	Unreserved/Unrestricted
Total Fund Balance	\$ 45,758,793	100%	

Staff Financial Report - Third Qtr 2026

YTD Operating Revenue/Expense Breakout

YTD Revenue Progress



YTD Expenditure Progress



Revenue/Expenditure Highlights:

Through the third quarter of fiscal year 2026, the City of Roanoke has collected \$60m in operating revenues and expensed \$57.5m of its operating budget, which is better than our cashflow expectations. While Roanoke's sales tax has been mostly flat this year, all DFW cities as well as several of our neighbors continue to post strong gains here. The lack of a regional trend could mean that a small turnaround into positive territory is coming for the City, but inflationary increases are nevertheless proving detrimental to consumer spending. Staff will continue to monitor this monthly.

Major Revenues	FY26 Collected	FY25 Collected	Over/(Under)	Indicator
* Sales Tax	\$ 20,872,461	\$ 23,573,375	-11%	↓
General Property Taxes	\$ 12,994,515	\$ 11,884,512	9%	↑
Service Charges	\$ 12,715,529	\$ 11,742,398	8%	↑
Other Miscellaneous Revenue	\$ 2,468,409	\$ 2,533,881	-3%	↔
Interfund Transfers	\$ 8,691,650	\$ 9,912,494	-12%	↓
Licenses and Permits	\$ 336,137	\$ 313,288	7%	↑
Business/Franchise Fees	\$ 1,638,475	\$ 1,662,715	-1%	↔
Fines/Forfeitures	\$ 598,374	\$ 484,020	24%	↑
All Operating Revenues	\$ 60,315,550	\$ 62,106,682	-3%	↔

* Sales taxes are remitted by vendor to the State Comptroller, who then pays the city its share within two months. This lag time along with accrual accounting accounts for the difference between sales tax collected on this summary and the comptroller's remittance summary on the last page.

Major Expenditures	FY26 Expensed	FY25 Expensed	Over/(Under)	Indicator
Salaries and Benefits	\$ 17,945,107	\$ 17,284,138	4%	↗
Supplies	\$ 884,563	\$ 778,865	14%	↑
Utilities/Professional Services	\$ 6,567,362	\$ 3,357,178	96%	↑
Maintenance/Repair	\$ 6,117,347	\$ 5,484,756	12%	↑
Other Miscellaneous Services	\$ 5,181,358	\$ 5,019,184	3%	↗
Finance Payments	\$ 2,716,112	\$ 7,544,771	-64%	↓
Capital Outlay	\$ 1,836,545	\$ 3,000,709	-39%	↓
Transfers/Misc	\$ 16,279,714	\$ 13,135,925	24%	↑
All Operating Expenditures	\$ 57,528,106	\$ 55,605,526	3%	↗

Staff Financial Report - Third Qtr 2026

Investment/Cash Balances

Fund Type	FY25 YTD	FY26 YTD	Inc/(Dec.)	Inc/(Dec.) %
Operating	\$ 55,946,375	\$ 45,758,793	\$ (10,187,583)	-22.3%
Capital	\$ 26,015,330	\$ 35,823,764	\$ 9,808,434	27.4%
Grants/Other	\$ 1,675,769	\$ 1,732,851	\$ 57,082	3.3%
All Funds	\$ 83,637,475	\$ 83,315,407	\$ (322,067)	-0.4%

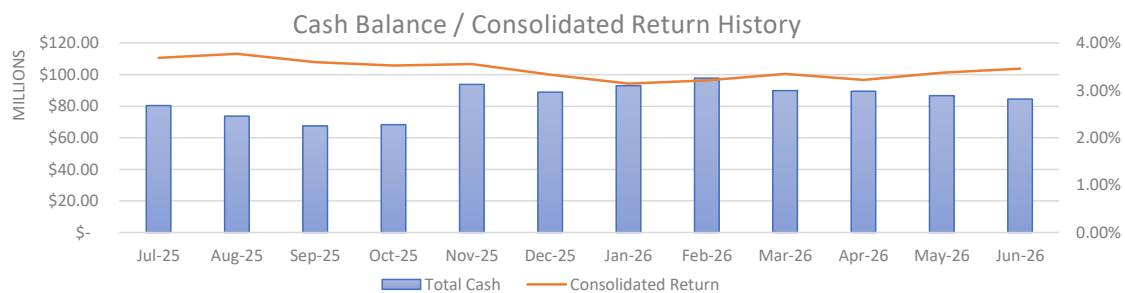
Roanoke's decrease in cash and investments from FY25 - FY26 is primarily a function of major capital project spending, most of which is bond-funded.

Fund Type	FY25 YTD	FY26 YTD	Inc/(Dec.)	Inc/(Dec.) %
Cash	\$ 26,841,417	\$ 15,044,586	\$ (11,796,831)	-78.4%
Investments	\$ -	\$ -	\$ -	-
CD's	\$ 21,550,619	\$ 15,870,583	\$ (5,680,036)	-35.8%
LG Pool	\$ 35,245,438	\$ 52,400,238	\$ 17,154,800	32.7%
Total	\$ 83,637,474	\$ 83,315,407	\$ (322,067)	-0.4%

Roanoke's FY25 and FY26 bond proceeds were initially deposited into our investment pools. This cash gets withdrawn and spent throughout each project's lifecycle.

Est. Return Snapshot	Cash in Bank	Invested	% Invested	Avg. Ann. Return
All City Funds	\$ 15,044,586	\$ 68,270,822	81.9%	3.46%

Interest Income	FY25 YTD	FY26 YTD	Inc/(Dec.)	Inc/(Dec.) %
Interest Received	\$ 1,562,671	\$ 1,708,696	\$ 146,026	8.5%



Roanoke shifted its investment practices in late 2021 toward keeping higher balances in state investment pools in order to maximize our return and lower our cash balances with our depository bank. Staff further revised these practices in 2024 to include longer-term fixed income instruments. These practices ensure adequate liquidity for operations while maximizing Roanoke's return on investment. Expectations for 2026 are that rates will continue to lower as the Federal Reserve attempts to manage inflation.

For any questions or comments regarding this report, please contact:

Kyle Lester
Finance Director
klester@roanoketexas.com
817-491-6075

Staff Financial Report - Third Qtr 2026

Addendum: All Funds Summary

Fund	FY26 Revenues	FY26 Expenses	Surplus/(Deficit)	Ending Balance
General Fund	\$ 29,747,441	\$ 27,951,573	\$ 1,795,868	\$ 18,884,609
Debt Service Fund	\$ 8,913,142	\$ 2,351,433	\$ 6,561,709	\$ 6,734,517
**Utilities Fund	\$ 10,045,173	\$ 12,278,601	\$ (2,233,428)	\$ 6,543,288
Hotel Tax Fund	\$ 73,555	\$ 111,850	\$ (38,295)	\$ 154,807
*Special Events Fund	\$ 849,604	\$ 1,280,949	\$ (431,345)	\$ 29,829
**REIDC Fund	\$ 5,662,519	\$ 8,367,329	\$ (2,704,810)	\$ 9,293,498
CCPD Fund	\$ 5,024,116	\$ 5,186,369	\$ (162,254)	\$ 4,118,245
Operating Funds	\$ 60,315,550	\$ 57,528,106	\$ 2,787,444	\$ 45,758,793

*The Special Events Fund is financed primarily through a series of quarterly transfers from the REIDC Fund. It is common for this fund to post a negative cash balance at different points in the year.

**These funds are moving large portions of cash to their respective capital improvement projects, resulting in the appearance of large deficits this fiscal year.

Fund	FY26 Revenues	FY26 Expenses	Surplus/(Deficit)	Ending Balance
Facilities CIP	\$ 24,420,279	\$ 7,582,993	\$ 16,837,285	\$ 20,952,444
Streets CIP	\$ 516,875	\$ 1,485,802	\$ (968,926)	\$ 6,316,073
Parks CIP	\$ 80,707	\$ 503,041	\$ (422,333)	\$ 364,251
Utility CIP	\$ 2,986,133	\$ 3,420,938	\$ (434,805)	\$ 5,621,407
Veh. Repl. Fund	\$ 1,546,088	\$ 1,067,189	\$ 478,899	\$ 2,317,439
CPU Repl. Fund	\$ 86,858	\$ 88,158	\$ (1,300)	\$ 252,150
Capital Funds	\$ 29,636,940	\$ 14,148,121	\$ 15,488,820	\$ 35,823,764

Fund	FY26 Revenues	FY26 Expenses	Surplus/(Deficit)	Ending Balance
Fire Donations	\$ 188,434	\$ 192,502	\$ (4,068)	\$ 1,393,777
Briarwyck PID	\$ 2,881	\$ -	\$ 2,881	\$ 246,645
ARPA Grant	\$ 435	\$ -	\$ 435	\$ 435
PD Grants	\$ 8,997	\$ 2,288	\$ 6,709	\$ 37,073
Police Seizure	\$ 672	\$ -	\$ 672	\$ 16,844
Parks Donations	\$ 380	\$ -	\$ 380	\$ 32,510
Slaughter Park Fndtn	\$ 5,892	\$ 325	\$ 5,567	\$ 5,567
Other Funds	\$ 207,691	\$ 195,115	\$ 12,576	\$ 1,732,851

Fund	FY26 Revenues	FY26 Expenses	Surplus/(Deficit)	Ending Balance
All Funds	\$ 90,160,181	\$ 71,871,341	\$ 18,288,839	\$ 83,315,407

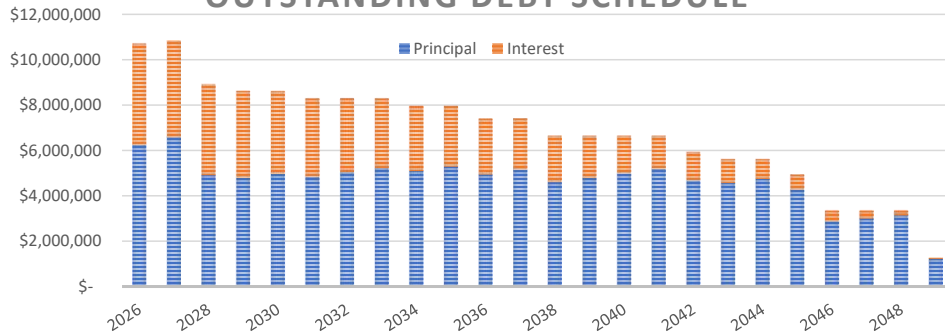
Please note that several of the cities funds have significant restrictions regarding their use. For any further information on this, please contact Kyle Lester.

Staff Financial Report - Third Qtr 2026

Addendum: Debt & Tax Rate Summary

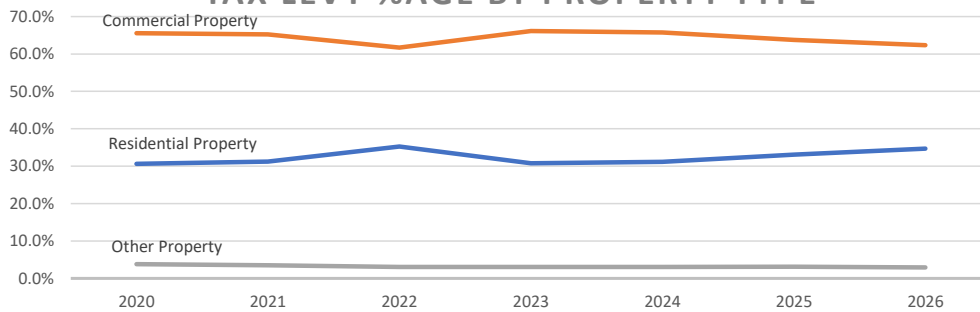
Source	Total Principal/Int.	% of Total Debt	FY26 Debt Payment	FY26 Est. Revenue	% used for Debt
Property Tax	\$ 61,996,902	38.0%	\$ 5,679,961	\$ 13,225,132	42.9%
Sales Tax	\$ 92,300,723	56.6%	\$ 4,483,615	\$ 27,525,000	16.3%
Utility Fees	\$ 8,846,923	5.4%	\$ 531,976	\$ 11,695,291	4.5%
Total	\$ 163,144,548	100.0%	\$ 10,695,552	\$ 52,445,424	20.4%

OUTSTANDING DEBT SCHEDULE



Fiscal Year	Roanoke Rate	Avg. Home Val.	Roanoke Avg. Bill	NWISD/D. Co. Bill	Total Tax Bill
2021	0.375120	\$ 283,032	\$ 1,061.71	\$ 4,294	\$ 5,355.28
2022	0.375120	\$ 305,073	\$ 1,144.39	\$ 4,600	\$ 5,743.94
2023	0.339779	\$ 333,799	\$ 1,134.18	\$ 4,981	\$ 6,114.94
2024	0.308039	\$ 361,545	\$ 1,113.70	\$ 4,627	\$ 5,740.34
2025	0.308039	\$ 407,364	\$ 1,254.84	\$ 5,197	\$ 6,451.86
2026	0.326182	\$ 425,874	\$ 1,389.12	\$ 5,409	\$ 6,797.89

TAX LEVY %AGE BY PROPERTY TYPE



Staff Financial Report - Third Qtr 2026

Addendum: Sales Tax Data (Source: TX Comptroller)

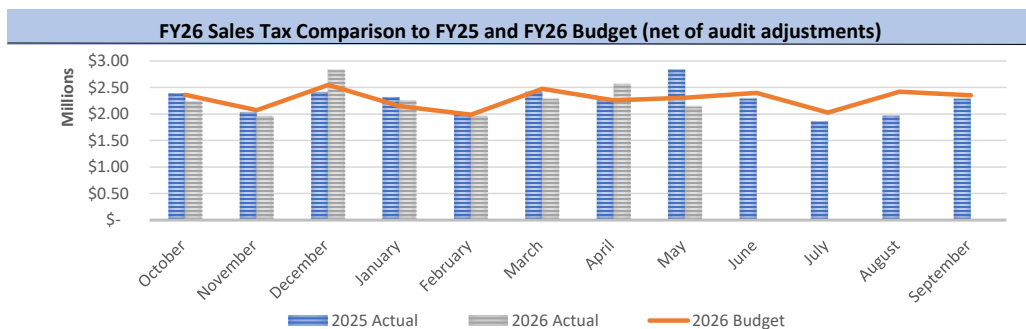
Fund	2022	2023	2024	2025	2025 YTD	2026 YTD
Current Collected	\$ 24,635,329	\$ 24,875,554	\$ 25,591,361	\$ 26,839,924	\$ 18,612,625	\$ 18,171,421
Period Adjustments					\$ (173,777)	\$ 56,473
Audit Adjustments*	\$ (142,036)	\$ 212,789	\$ 123,272	\$ 3,102,658	\$ 3,077,746	\$ 504,079
Total Collection	\$ 24,493,292	\$ 25,088,344	\$ 25,714,633	\$ 29,942,583	\$ 21,516,594	\$ 18,731,972
General Fund	\$ 12,246,584	\$ 12,679,177	\$ 12,927,881	\$ 15,372,363	\$ 11,131,784	\$ 9,484,894
REIDC Fund	\$ 6,123,292	\$ 6,339,589	\$ 6,463,941	\$ 7,686,182	\$ 5,565,892	\$ 4,742,447
CCPD/REDC Fund	\$ 6,123,416	\$ 6,069,578	\$ 6,322,811	\$ 6,884,038	\$ 4,818,918	\$ 4,504,632
Operating Funds	\$ 24,493,292	\$ 25,088,344	\$ 25,714,633	\$ 29,942,583	\$ 21,516,594	\$ 18,731,972

*Each retailer sends its sales tax receipts directly to the State Comptroller, who deducts the state's portion and remits the remainder to the appropriate local jurisdiction. The Comptroller regularly audits these payments, correcting any over- or under-payment with a refund or deduction from the corresponding jurisdiction. These one-time audit adjustments are reported separately above, and can be negative or positive. The largest adjustment for Roanoke amounted to over \$3m in additional revenue, remitted to the City in 2025.

General Comment on Collections

Roanoke's \$3m audit adjustment was collected in Dec/Jan of 2025, making our FY26 revenue appear to have decreased substantially. Netting out that anomaly, FY26 is showing a 2.4% decrease through the 8th collection of the year (see comparison below). It should also be noted that last year's May collection was unusually high, further skewing our comparison. Roanoke's most likely scendario for FY26 is to receive close to our budget.

Top 10 Taxpayers & Remote (Online) Sales		Comparisons (Current Coll. Only)			
		MTD Change		YTD Change	
	Top 10				
	Remote				



Investment Holdings

June 30, 2026

Description	Ratings	Coupon/ Discount	Maturity Date	Settlement Date	Par Value	Book Value	Market Price	Market Value	Life (days)	Yield
JPMorgan Chase Bank MMA		2.09%	07/01/26	06/30/26	\$ 14,718,811	\$ 14,718,811	1.00	\$ 14,718,811	1	2.09%
InterBank MMA		3.82%	07/01/26	06/30/26	240,740	240,740	1.00	240,740	1	3.82%
Prosperity Bank MMA		1.21%	07/01/26	06/30/26	71,100	71,100	1.00	71,100	1	1.21%
InterBank ICS		3.75%	07/01/26	06/30/26	14,958,567	14,958,567	1.00	14,958,567	1	3.75%
Texas Class LGIP		3.77%	07/01/26	06/30/26	13,120,587	13,120,587	1.00	13,120,587	1	3.77%
LOGIC LGIP		3.75%	07/01/26	06/30/26	4,165,605	4,165,605	1.00	4,165,605	1	3.75%
TexSTAR LGIP		3.62%	07/01/26	06/30/26	22,077,415	22,077,415	1.00	22,077,415	1	3.62%
First Bank Texas CD		4.00%	09/17/26	09/17/24	1,608,565	1,608,565	100.00	1,608,565	79	4.07%
East West Bank CD		3.68%	11/13/26	11/13/25	2,046,861	2,046,861	100.00	2,046,861	136	3.75%
American Nat'l B&T CDARS		4.10%	02/13/27	08/14/25	1,091,307	1,091,307	100.00	1,091,307	228	4.18%
East West Bank CD		3.69%	03/23/27	03/23/26	2,626,343	2,626,343	100.00	2,626,343	266	3.76%
First National Bank CDARS		4.06%	04/08/27	04/10/25	1,050,823	1,050,823	100.00	1,050,823	282	4.14%
East West Bank CD		3.78%	04/14/27	04/14/26	2,621,031	2,621,031	100.00	2,621,031	288	3.85%
East West Bank CD		3.83%	05/17/27	05/15/26	2,094,198	2,094,198	100.00	2,094,198	321	3.90%
American Nat'l B&T CDARS		3.95%	12/02/27	12/04/25	2,045,683	2,045,683	100.00	2,045,683	520	4.03%
					\$ 84,537,635	\$ 84,537,635		\$ 84,537,635	50	3.46%
									(1)	(2)

(1) **Weighted average life** - For purposes of calculating weighted average life, bank accounts, pools and money market funds are assumed to have an one day maturity.

(2) **Weighted average yield to maturity** - The weighted average yield to maturity is based on adjusted book value, realized and unrealized gains/losses and investment advisory fees are not considered. The yield for the reporting month is used for bank accounts, pools and money market funds.

Book & Market Value Comparison



Issuer/Description	Yield	Maturity Date	Book Value 03/31/26	Increases	Decreases	Book Value 06/30/26	Market Value 03/31/26	Change in Market Value	Market Value 06/30/26
JPMorgan Chase Bank MMA	2.09%	07/01/26	\$ 18,547,075	\$ —	\$ (3,828,264)	\$ 14,718,811	\$ 18,547,075	\$ (3,828,264)	\$ 14,718,811
InterBank MMA	3.82%	07/01/26	240,764	—	(25)	240,740	240,764	(25)	240,740
Prosperity Bank MMA	1.21%	07/01/26	70,887	212	—	71,100	70,887	212	71,100
InterBank ICS	3.75%	07/01/26	9,853,451	5,105,116	—	14,958,567	9,853,451	5,105,116	14,958,567
Texas Class LGIP	3.77%	07/01/26	12,998,087	122,500	—	13,120,587	12,998,087	122,500	13,120,587
LOGIC LGIP	3.75%	07/01/26	10,097,823	—	(5,932,218)	4,165,605	10,097,823	(5,932,218)	4,165,605
TexSTAR LGIP	3.62%	07/01/26	21,879,424	197,992	—	22,077,415	21,879,424	197,992	22,077,415
First National Bank CDARS	4.18%	04/09/26	2,601,701	—	(2,601,701)	—	2,601,701	(2,601,701)	—
East West Bank CD	4.20%	05/15/26	2,073,376	—	(2,073,376)	—	2,073,376	(2,073,376)	—
First Bank Texas CD	4.07%	09/17/26	1,592,509	16,056	—	1,608,565	1,592,509	16,056	1,608,565
East West Bank CD	3.75%	11/13/26	2,028,224	18,636	—	2,046,861	2,028,224	18,636	2,046,861
American Nat'l B&T CDARS	4.18%	02/13/27	1,080,247	11,060	—	1,091,307	1,080,247	11,060	1,091,307
East West Bank CD	3.76%	03/23/27	2,602,367	23,977	—	2,626,343	2,602,367	23,977	2,626,343
First National Bank CDARS	4.14%	04/08/27	1,040,275	10,547	—	1,050,823	1,040,275	10,547	1,050,823
East West Bank CD	3.85%	04/14/27	—	2,621,031	—	2,621,031	—	2,621,031	2,621,031
East West Bank CD	3.90%	05/17/27	—	2,094,198	—	2,094,198	—	2,094,198	2,094,198
American Nat'l B&T CDARS	4.03%	12/02/27	2,025,702	19,981	—	2,045,683	2,025,702	19,981	2,045,683
TOTAL / AVERAGE	3.46%		\$ 88,731,913	\$ 10,241,306	\$ (14,435,583)	\$ 84,537,635	\$ 88,731,913	\$ (4,194,278)	\$ 84,537,635

Investment Policy Compliance
June 30, 2026



Authorized Investments	Maximum %	Actual Market Value	% of Portfolio	Status
Financial Institution Deposits	100%	\$ 71,417,048	84.48%	Pass
Repurchase Agreements	50%	—	0.0%	N/A
U.S. Treasury Notes/Bonds/Bills	100%	—	0.0%	N/A
U.S. Agencies	100%	—	0.0%	N/A
Money Market Mutual Funds	PFIA Limits	—	0.0%	N/A
Local Gov't Investment Pools	100%	13,120,587	15.5%	Pass
State or Municipal Obligations	50%	—	0.0%	N/A
Total		\$ 84,537,635	100.0%	